Law Students Building a Better Legal Profession Releases New Northern California Rankings

Washington, D.C., October 10, 2007 — Law Students Building a Better Legal Profession today will release a series of reports ranking large law firms in Northern California and other major legal markets on gender composition, diversity, billable hours, and pro bono participation. The new documents highlight major differences in large law firms and will enable law students to make more informed choices about their entry into the profession. The rankings are available online at http://refirmation.wordpress.com.

The national grassroots organization of law students will release its report at a press conference on Wednesday, October 10 at 12:30 pm. The event will occur in the Zenger Room (13th Floor) of the National Press Club in Washington, D.C. Representatives from several law schools, including Harvard, Yale, and Stanford, will be in attendance.

“Most students think big firms are indistinguishable. But they're not," said co-President Andrew Bruck, a 3L at Stanford Law School. "Our report helps students see the differences between their potential employers. There’s a tremendous market for law students, and markets rely on information. By providing this information to students, we’re helping students make better informed choices about where they want to work after graduation."

Here are brief findings from the Northern California rankings:

- **Gender Composition:** At all large firms surveyed in Northern California, women are significantly less represented as partners than as associates. At Baker McKenzie, which has the highest percentage of female partners in Northern California, women make up 32.7% of all partners. Howard Rice places second – 28.6% of all partners there are women. At Gibson Dunn’s Palo Alto office, however, women are only 8.3% of all partners.

- **Low Diversity Partnership Rates:** Over half of the firms surveyed (17 out of 31) do not have a single African-American partner, 15 do not have a single Hispanic partner, and seven lack an Asian-American partner. Fenwick & West has 245 attorneys in Northern California and not a single African-American partner.

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1 The report includes all Bay Area offices that employ more than 100 attorneys and which completed a single-office questionnaire in the February 1, 2007 NALP survey. In addition, the survey includes every office for firms which Vault considers to be among the "most prestigious" in the Bay Area, even if those offices had less than 100 attorneys.
- LGBT Representation: Howard Rice has the highest percentage of out partners (15.9%) and Gibson Dunn – San Francisco has the highest percentage of out associates (10.7%). Fourteen firms lack an openly LGBT partner. Wilson Sonsini has 424 attorneys working in its Palo Alto office and does not have a single out LGBT partner.

- Pro Bono Participation: Firms vary in their commitment to pro bono work. At DLA Piper, 89% of partners and 91% of associates contribute to pro bono, while at Gordon & Rees, only 1% of partners and 5% of associates volunteer their legal skills in some way. Seven firms did not respond to this question, which suggests that some may exhibit even lower participation rates.

Full results and an explanation of how the rankings were compiled are available online at http://refirmation.wordpress.com.

“This pathbreaking research sends a message to America's law firms that is loud and clear: the best law students want to work at the firms where they have a fair chance at promotion, and where it is possible to work hard and enjoy a family life,” said Michele Landis Dauber, Professor of Law at Stanford. “It's about time students collected this kind of basic information about law firms and began to vote with their feet.”

“This is a extraordinarily impressive effort to shine much needed light on law firms' commitment to diversity, not just in principle but in practice,” said Deborah L. Rhode, McFarland Professor of Law and Director of the Center on Ethics, Stanford University and Former Chair, ABA Commission on Women in the Profession. “This should be the starting point of a constructive conversation between firms, law schools, law students, and bar organizations about how to create a just and equitable professional culture.”

“Firms have to do more than compete on salary alone. Whether the metric is gender equity, billable hour expectations, or attrition rates, lawyers will be attracted to high-performing firms, and avoid firms unresponsive to their priorities,” said Law Students Building a Better Legal Profession co-Founder Andrew Canter. “We look forward to distributing these rankings to our members and law students across the country.”

Additional praise for the report can be found on Page 4 of this press release.

About Law Students Building a Better Legal Profession

Law Students Building a Better Legal Profession is a national grassroots organization made up of law students from across the country. Its 150+ members are committed to a legal profession devoted to effective and efficient client service, to lawyers as people,
and to the roots of our profession in service. The organization encourages law students to use their market power to support law firms taking concrete steps toward a more sustainable legal profession. It has been featured in the *Wall Street Journal*, *National Law Journal*, *Legal Times*, and the *San Francisco Daily Journal*, among other publications.

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Praise for Building a Better Legal Profession

“Building a Better Legal Profession has provided us with a resource that has great promise. By comparing the largest law firms in the top legal markets, the students have put a spotlight on the key issues of demographic diversity, pro bono participation and hours billed, which are such important indicators of the heart and soul of a firm. It is particularly noteworthy that these law students are showing initiative and demonstrating a commitment to improving the profession and career options for themselves and for all those who will come after them. These enterprising law students have an enormous potential to be a force for good and for positive change – now and throughout their careers. I commend them for their dedication and hard work.”

-- Marcia D. Greenberger, Co-President, National Women’s Law Center

“This report confirms that the legal profession has a long way to go in terms of becoming more diverse and fully reflective of our society. We hope that this report can also serve as a springboard for devising strategies that increase minority representation in law firms.”

-- L. Jared Boyd, National Attorney General, National Black Law Students Association

“We are proud to earn this recognition from Law Students Building a Better Legal Profession. A commitment to workplace diversity is essential in attracting and retaining exceptional attorneys out of law school and to ensuring the success of law firms. It will continue to be a top priority at Orrick.”

-- Ralph Baxter, chairman and CEO of Orrick, which ranked highly in overall diversity in the New York market.

“These reports are extremely important. Even the best intentioned law firms can have gaps between policy and actual practice and objective numbers can help point out those gaps. Law firms as well as law students will benefit from better information that is widely available.”

-- Cynthia Thomas Calvert, Co-Director, Project for Attorney Retention

“Law students are in a powerful position to positively influence the legal profession by making educated choices early in their careers about the kinds of law firms for which they want to work. Too often, students don’t have the information to really evaluate what a firm prioritizes in hiring and retaining lawyers. This program has the potential to remedy that problem and to give law students the tools to begin their careers in environments where they will be welcome and encouraged while getting to do important, challenging work.”

-- Kate Reilly, Vice President, Harvard Women’s Law Association. Ms. Reilly can be reached at kreilly (at) law.harvard.edu or 973-886-6669.